JOSEPH L. McGAVICK Chairman T

MIKE MURPHY Board Member

STATE OF WASHINGTON

JACK RABOURN Board Member WASHINGTON STATE LIQUOR CONTROL BOARD

1025 E Union • PO Box 43075 • Olympia WA 98504-3075 • (360) 753-6262

Memorandum

To:

The Board

From:

Mike Donaldson, Assistant Director, Merchandising

Date:

June 6, 1995

Subject:

Wine Discount - Washington Wine Month

FOR BOARD APPROVAL

During the year we offer a 10% discount on the purchase of a case or more of wine. We offered a 15% discount on sales of a case or more during Washington Wine month in August 1994. This was well received by our customers who purchased Washington wines as well as the other wines we offer.

I am requesting approval to increase the discount to 15% on the purchase of a case or more of wines during Washington Wine Month in August, 1995.

Approved:

PIV.

□ No

6 - 7-97 Date

Joseph McGavick, Chairman

Was

□ No

Date

Mike Murphy, Board Me

☑ Yes

□ No

6/7 Date

Jack Rabourn, Board Member

DMD\kb

Copies: Louis Solomon

Gary Thompson

WA-WN-95.DOC 06/03/95 Resp to Costco RFP 5258

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PLAINTIFF'S EXHIBIT

CASE NO. CV04-0360P

EXHIBIT NO. 135